

SaaS vs On Premise Offer Comparison

	Available Options & Services	On-Premise Offers	SaaS Offers (Annual or Monthly basis)
LICENSES	Monitoring up to 25 devices	1	1
	Monitoring up to 50 devices	\checkmark	\checkmark
	Monitoring up to 100 devices	√*	-
	Monitoring up to 250 devices	\checkmark	-
	Monitoring up to 500 devices	1	-
	Monitoring up to 1000 devices	1	-
	Monitoring up to 2500 devices	1	-
	Monitoring Entreprise level - more than 2500 devices	1	
PROFESSIONAL SERVICES	Drivers Creation	To be quoted based on project inputs*	To be quoted based on project inputs*
	Configuration & Commissionning	To be quoted based on project inputs*	To be quoted based on project inputs*
	Training & Technical Assistance	To be quoted based on project inputs*	To be quoted based on project inputs*
SUPPORT	Support	\checkmark	√
PAYMENT TERMS	Annual payment	\checkmark	\checkmark
	Monthly payment	-	1
	CAPEX investment (perpetual licence)	\checkmark	-
IT INFRASTRUCTURE	Goud	\checkmark	√
	On-Premises (Physical/Virtual host)	1	-
	Hybrid	\checkmark	√
ARCHITEC TURE	Centralized Monitoring	\checkmark	
	Grid Monitoring with EdgeBots	\checkmark	Included

*Standard Professional Services Cost mentionned above = 1000 EUR/USD per Business Day *Billed annually / max 50 devices, contact us if more is requested